BOB Financial
— Credit reimagined —

Sr. No.	Pg No	Point No	Tender Original Clause	Clarification	Request for Change / Modification / Addition / Deletion	BFSL Remarks
	Prebid response dated 28-11-23		RFP - Managed file transfer Solution			
1	2	Point No 3	Annexure 01- Eligibility Criteria - MFT (B) Eligibility Criteria Bidder should have experience of minimum 3 years in providing Managed File transfer Solution to BFSI & Pvt. Sector	We request BOB Financials team to modify the clause as below Annexure 01- Eligibility Criteria - MFT (B) Eligibility Criteria Bidder should have experience of minimum 3 years in providing Managed File transfer Solution to BFSI / Pvt. Sector	Requst for modification o	okay
2	1	Point No 1	Appendix 02 - Bill of Material 121023 One time License/Subscription cost for up to (150 users)	As our Propsed Product license is based on number of jobs we request BOB Financials to please modify the clause. Our porposed solution have no restriction on the users accessing the system but we would need the total job count to arise on the Bill of Material		No Change in existing clause
3	10	Page No 10	RFP for Managed File Transfer Software Bidder is expected to train the administrator/business users till the personnel gain enough expertise in the system and capable of taking over the operational function. The training should include features, facilities, operations, implementation, troubleshooting, system administration, database administration, operating system administration, DR elements if any.	We request BOB Financials to modify the clause as below RFP for Managed File Transfer Software Bidder is expected to train the administrator/business users till the personnel gain enough expertise in the system and capable of taking over the operational function. The training should include features, facilities, operations, implementation, troubleshooting, of the proposed solution.		okay

4	14	4	4.0. Service Levels Point no 2 4hrs onwards to 8hrs - 2.5% of Quarterly Support Cost Greater than 8hrs - 10% of Quarterly Support Cost	We request BOB Financials to modify the clasue as below "4.0. Service Levels Point no 2 4hrs onwards to 8hrs - 0.5% of Quarterly Support Cost Greater than 8hrs - 1% of Quarterly Support Cost"		No Change in existing clause
5	31	8	8.0. Payment Terms The payment will be released as follows: 100% on successful deployment of tool / training and formal Signoff from BFSL. Support Cost shall be on a quarterly basis on completion of the quarter.	We request BOB Financials to modify the clause as below. "8.0. Payment Terms The payment will be released as follows: 100% license cost on delivery of software licenses 100% implementation cost on go-live Support Cost shall be on a quarterly basis on completion of the quarter. "		Ok for 100% upfront payment against perpetiual license. For Implementation 30% payment on sharing the plan and approval of plan remaining 50% after completion of work last 20% after approval from IT rep. on completion of work. Support Cost will be quarterly advance.
6		2	Techno - Functional Specs The proposed solution be able to transmit data VIA S2S VPN and SSL/IPSEC VPN	We request BOB financials to please elaborate S2S and SSL/IPSEC VPN with more details		Score will be provided if this feature is available , if not available no score will be provided. From BFSL perspective it is not mandatory to have.
7		16	Techno - Functional Specs	we may build archive folders in which files are automatically relocated by our proposed		okay
8		23	Techno - Functional Specs The proposed solution should be able to restrict connection based on GEO location	We request BoB financial to please remove this clause as it is specific to an OEM, which is resticting us to participate in the RFP. We can restrict the users based on there system IP's		Please be informed that Appendix 01 - Techno-Functional is a mandate requirement of BFSL. We will not be able to remove the clause or point but we will be scoring respective bidder according the features provided in the license.

9		32	Techno - Functional Specs The proposed solution should provide DLP controls and watermark	We request BoB financial to please remove this clause as it is specific to an OEM, which is resticting us to participate in the RFP.		Please be informed that Appendix 01 - Techno-Functional is a mandate requirement of BFSL. We will not be able to remove the clause or point but we will be scoring respective bidder according the features provided in the license.
10		34	The proposed solution should provide captcha for web application.	We request BoB financial to please remove this clause as it is specific to an OEM, which is resticting us to participate in the RFP. Our Proposed solution currently have it for an Admin User and we have a confirmation from OEM that this functionality will be released in roadmap and will be available in future release		Please be informed that Appendix 01 - Techno-Functional is a mandate requirement of BFSL. We will not be able to remove the clause or point we will be scoring respective bidder according the features provided in the license.
11		43	The proposed solution should not utilize network bandwidth more than 1 MB while authentication	We request BoB financial to please remove this clause as it is specific to an OEM, which is resticting us to participate in the RFP.		Please be informed that Appendix 01 - Techno-Functional is a mandate requirement of BFSL. We will not be able to remove the clause or point but we will be scoring respective bidder according the features provided in the license.
12		49	The proposed solution should allow administrator to create customized dashboard to view Compliance status and history.	We request BOB financial to please elaborate more infomration on the compliance report		Part of Customization as and when required
13		50	The proposed solution should be able to configure email to send weekly compliance reports.	We request BOB financial to please elaborate more infomration on the compliance report		Part of Customization as and when required
14			File transfer will be only via desktop or between server-to-server ?			Via Desktop as well as server to server

15			What will be the size of files getting transferred on daily basis and count of No. of Jobs daily/weekly/Monthly?			No Historical Details available.
16		54	The proposed solution should be able to integrate with Active Directory to import OU & Groups and internal user authentication	We understand this point is for user authentication only please confirm		Yes
17		51	The proposed solution support backup and restoration of all policies and database.	Does BOB financial have any existing backup solution?		Yes
18	6	RFP - Managed file transfer Solution 131023 - Point 11 Under the Table Given.	11. Bid Security (EMD) INR NIL	Under page 16 , clause 5.4 it asks for EMD whereas the table under Page 6 states EMD as Nil. Please clarify whether we have to Deposit EMD or Not.		NIL
19	2	Annexure 02 - Credential strengths - MFT	Bidder has to provide the experience certificate from the relevant Bank/FI as per the format specified in Appendix 10 – Experience format	Does the appendix needs to be in Bidder's Letter Head or it needs to be in Bank / FI letter head?		Bidders Letter head is okay
20	5	RFP - Managed file transfer Solution 131023 - Point 1.1 Under the Table Given.	Complete set of tender documents may be downloaded by eligible bidder from the website of the Company, the cost of tender document should be paid in the form of Bankers' Cheque / Demand Draft for NIL favouring BOB Financial Solutions Limited payable at Mumbai along with the bid responses.	Does pre qualified bidders bid for this RFP or anyone can?		Anyone can participate
21	31	RFP - Managed file transfer Solution 131023 - Point 8.0 Paymnet terms	The payment will be released as follows: 100% on successful deployment of tool / training and formal Signoff from BFSL. Support Cost shall be on a quarterly basis on completion of the quarter.	It is mentioned that contarct will be for 3 years period. Will paymnet will be release after 3 years?	Can we have monthly or quaterly payment system?Please give clarification on this?	Ok for 100% upfront payment against perpetiual license. For Implementation 30% payment on sharing the plan and approval of plan remaining 50% after completion of work last 20% after approval from IT rep. on completion of work. Support Cost will be quarterly advance.

22	35		RFP - Managed file transfer Solution 131023 - Point 9.5 Termination of Contract,point IV	Data Migration The selected Bidder will assist the company in migration exercise without any cost to the company.	What source and how much data ,we are anticipating to migrate.		Nil
23	1		Appendix 02 - Bill of Material 121023,Point 2	One time Implementation Cost	Is developement cost of all resources included in this? How should we send qoutation if suppose 8 resources workin on this project? Will it be a monthly bill of all those? Should we provide estimates hourly basis or lump sum of a task?	Please elaborate on this point.	This is all inclusive OTC till golive as per Scope of RFP. We would need commercial as per format provided.
24	15		Appendix 01 - Techno - functional Specs - Point no 15	The proposed solution should be able to send receive larger file (Minimum of 5 Gigabytes)	Is 5 GB maximum file size need to supported or it can go beyond that, if yes then what is max size limit?		File can be greater than 5GB
25	24		Appendix 01 - Techno functional Specs - Point no 24	The proposed solution should be able to provide successful access audit, failed access, configuration change logs	Audit logs will be stored locally or need to transfer to anywhere else to BFSL central location or alerting system?		Logs will be stored locally
26	53		Appendix 01 - Techno - functional Specs - Point no 53	The proposed solution should be able to integrate with mail server for email alerts and scheduled reports.	Only email alerts will be send or text alert also need be send ?		Please be informed that Appendix 01 - Techno-Functional is a mandate requirement of BFSL. We will not be able to remove the clause or point we will be scoring respective bidder according the features provided in the license.
27	9		RFP - Managed file transfer Solution 131023 - Point 2.1 Under the Intent.	The implementation scope to start with (150 Users) / 100 concurrent connections (Download and Upload) but may need to be scaled up to (500 + Users) /300 + concurrent connections with unlimited storage links / user login.	Intial requirement is to start with (150 Users) / 100 concurrent connections (Download and Upload) but may need to be scaled up to (500 + Users) /300 + concurrent connections with unlimited storage links / user login but vendor is supposed to support for 3 years so we have any YoY growth estimation or (500 + Users) /300 + concurrent connections with unlimited storage links / user login is max we are looking for 3 years ?		no estimates available at the moment
28	11		Appendix 01 - Techno - functional Specs - Point no 11	The proposed solution should provide a mechanism to allow external entities to access and transfer files	Solution needs to support Web, desktop and APIs clients to connect extenal application and automated file transfer does it also need any mobile client		No

Sr No	Page No	Clause No	Clause	Query	Request	Reply
29	33	Appendix 01 - Techno - functional Specs - Point no 24	The proposed solution should support configurable data retention policy (Minimum of 6 Months)	Is there estimation for max volume for a particular time to be supported and what is YoY growth expected for storage?		Retention is limited to logs
30	33	Appendix 01 - Techno - functional Specs - Point no 24	The proposed solution should support configurable data retention policy (Minimum of 6 Months)	What to do if file uploaded but never downloaded, will that have a retention period and will get deleted automaticlly after that?		Retention is limited to logs
31	6	10 & 11	10. Bid document cost (non-refundable) INR NIL 11. Bid Security (EMD) INR NIL	The tender document showcases Bid Document cost & EMD fees chargeable whereas here under clause 10 & 11 it is showing NIL.	Request you to kindly provide clarification with	No Bid Document Fee or EMD applicable
32	16	5.4	I. Bid Security	The tender document showcases Bid Document cost & EMD fees chargeable whereas under clause 10 & 11 of page 6 it is showing NIL.	Request you to kindly provide clarification with	No Bid Document Fee or EMD applicable
33	23-25	6.9 & 6.10	6.9 Submission of Bids 6.10 Overall Bid	The bid submission mode is Online while it has been specified in the same clause that the documents should be sealed in Envelopes	Request you to kindly provide clarification with	Online through e-auction portal only. Kindly refer Addendum.
34		Appendix 01 - Techno - functional Specs	29	The proposed solution should provide anti-tamper evident log	Solution maintains the logs. However are there any specific logs you wish to maintain?		Solution should be capable of maintaining logs from compliance perspective and requirements from regulatory body.
			35	The proposed solution should ensure the password are not stored and cannot be retrieved from browser	is there any vulnerability notified before? Can you elaborate more on this requirement?		No Details available.
			37	The proposed solution should have option of storing the data and link for specific time and it should remove / deleted after the time / activity.	While this requirement can be achieve via implementation, can you provide some information about specific time or adhoc file transfer requirement you have?		This will be both planned and adhoc requirement
			46	The proposed solution should not have any conflict with existing infrastructure security solutions.	Can you specify what your security software is being used currently? This information will be required to validate compatibility with the proposed SW.		DLP / NGAV & Email Security Solution
35	2	Point No 3	Annexure 01- Eligibility Criteria - MFT (B) Eligibility Criteria Bidder should have experience of minimum 3 years in providing Managed File transfer Solution to BFSI & Pvt. Sector	We request BOB Financials team to modify the clause as below Annexure 01- Eligibility Criteria - MFT (B) Eligibility Criteria Bidder should have experience of minimum 3 years in providing Managed File transfer Solution to BFSI / Pvt. Sector	Requst for modification	okay

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40		2	Techno - Functional Specs The proposed solution be able to transmit data VIA S2S VPN and SSL/IPSEC VPN	We request BOB financials to please elaborate S2S and SSL/IPSEC VPN with more details		Score will be provided if this feature is available , if not available no score will be provided. From BFSL perspective it is not mandatory to have.
41		16	Techno - Functional Specs The proposed solution should be able to provide restore of file deleted manually or automatically from central system	We may build archive folders in which files are automatically relocated by our proposed solution after their function is fulfilled. Files from this archive folder can be easily recovered, is this your requirement ?		okay
42		23	Techno - Functional Specs The proposed solution should be able to restrict connection based on GEO location	We request BoB financial to please remove this clause as it is specific to an OEM, which is resticting us to participate in the RFP. We can restrict the users based on there system IP's		Please be informed that Appendix 01 - Techno-Functional is a mandate requirement of BFSL. We will not be able to remove the clause or point but we will be scoring respective bidder according the features provided in the license.

| 43 | | 32 | Techno - Functional Specs

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47		50	The proposed solution should be able to configure email to send weekly compliance reports.	We request BOB financial to please elaborate more infomration on the compliance report		Part of Customization as and when required
48			File transfer will be only via desktop or between server-to-server ?			Via Desktop as well as server to server
49			What will be the size of files getting transferred on daily basis and count of No. of Jobs daily/weekly/Monthly?			No Historical Details available.
50		54	The proposed solution should be able to integrate with Active Directory to import OU & Groups and internal user authentication	We understand this point is for user authentication only please confirm		Yes
51		51	The proposed solution support backup and restoration of all policies and database.	Does BOB financial have any existing backup solution?		Yes

52	Annexure 1	3	Bidder should have experience of minimum 3 years in providing Managed File transfer Solution to BFSI & Pvt. Sector	Need to make it Bidder/OEM for experience	Please make this clause as - Bidder/OEM should have experience of minimum 3 years in providing Managed File transfer Solution to BFSI & Pvt. Sector	No change
53	Annexure 1	4	Minimum 1 client from BFSI / Pvt Sector where MFT is implemented in last 5 years.	Please accept the PO from OEM as well	Minimum 1 client from BFSI / Pvt Sector where MFT is implemented in last 5 years from Bidder/OEM.	No change
54	The proposed solution should be able to restrict the file transfer based on file extension and file classifications		10	For File Classification based restriction, DLP Integration will be required. File Restriction will takes place as per security policies setup in DLP.	Do you have DLP Solution which can be integrated with MFT or Do you want us to propose DLP Solution along with MFT?	DLP Solution is in place
55	The proposed solution should be able to scan for malware before transmission			DLP Integration required	Do you have DLP Solution which can be integrated with MFT or Do you want us to propose DLP Solution along with MFT?	DLP Solution is in place
56	The proposed solution should be able to restrict connection based on GEO location			Whitelisting and Blacksliting is available IP Based not Geo Location Based in MFT Solution	Is GEO Location Must to Have?	Please be informed that Appendix 01 - Techno-Functional is a mandate requirement of BFSL. We will not be able to remove the clause or point but we will be scoring respective bidder according the features provided in the license.

57	The proposed solution should provide DLP controls and watermark			DLP Controls are available. Watermark is not available.	Is Watermark must to have?	Please be informed that Appendix 01 - Techno-Functional is a mandate requirement of BFSL. We will not be able to remove the clause or point but we will be scoring respective bidder according the features provided in the license.
58	The proposed solution should provide captcha for web application.		10	Captcha is available with Workspace Functionality(File Drops)	Is Captcha Required for User Web Login?	Please be informed that Appendix 01 - Techno-Functional is a mandate requirement of BFSL. We will not be able to remove the clause or point but we will be scoring respective bidder according the features provided in the license.
59	The proposed solutions server infrastructure should be horizontally scalable; additional infrastructure/hardware can be added to support higher usage and high availability including DR				Do you required solution to be deployed in DR?	Not Required
60	The proposed solution should have time based access control for external entities	10	Y	Users can be disabled automatically by setting and expiration date in configuration. For file access expiration workspcace module can be deployed which controls access for those files only.	Workspace Licenses are users based. How many users will need workspace licenses.	It should be part of standard offering
61	The proposed solution should provide captcha for web application.	10	Y	Captcha is available with Workspace Functionality(File Drops)		It should be part of standard offering

62	The proposed solution should create sperate link each time when sender create links for upload.	10	Y			
63	The proposed solution should have option of storing the data and link for specific time and it should remove / deleted after the time / activity.	10	Y			